HOME LOANS: FLOATING INTEREST CARD RATES W.E.F.10.09.2019

The mean interest rate for Home Loans for the quarter ended June 2019 is: 8.5901.

A HOME LOANS (TERM LOAN):

I. TERM LOANS UPTO RS 30 LACS

(1 Year MCLR: 8.15%)

		Revised Interest Rate	
		Salaried Borrowers (%):	Non-Salaried Borrowers (%)
Women	LTV ≤ 80	1 Year MCLR+ 10 bps, ER:8.25	1 Year MCLR+ 25 bps, ER:8.40
	LTV > 80	1 Year MCLR+ 20 bps, ER:8.35	1 Year MCLR+ 35 bps, ER:8.50
	and ≤ 90		
Others	LTV ≤ 80	1 Year MCLR+ 15 bps, ER:8.30	1 Year MCLR+ 30 bps, ER:8.45
	LTV > 80	1 Year MCLR+ 25 bps, ER:8.40	1 Year MCLR+ 40 bps, ER:8.55
	and \leq 90		

II. TERM LOANS ABOVE RS 30 LACS AND UPTO RS 75 LACS:

(1 Year MCLR: 8.15%)

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		Revised Interest Rate	
		Salaried Borrowers (%):	Non-Salaried Borrowers (%)
Women	RG-1, 2,3	1 Year MCLR+ 35 bps, ER:8.50	1 Year MCLR+ 50 bps, ER:8.65
	RG-4, 5, 6	1 Year MCLR+ 45 bps, ER:8.60	1 Year MCLR+ 60 bps, ER:8.75
Others	RG-1, 2, 3	1 Year MCLR+ 40 bps, ER:8.55	1 Year MCLR+ 55 bps, ER:8.70
	RG-4, 5, 6	1 Year MCLR+ 50 bps, ER:8.65	1 Year MCLR+ 65 bps, ER:8.80

III. TERM LOANS ABOVE RS 75.00 LACS – FLOATING RATE:

_(1 Year MCLR: 8.15%)

		Revised Interest Rate	
		Salaried Borrowers (%):	Non-Salaried Borrowers (%)
Women	RG-1, 2,3	1 Year MCLR+ 45 bps, ER:8.60	1 Year MCLR+ 60 bps, ER:8.75
	RG-4, 5, 6	1 Year MCLR+ 55 bps, ER:8.70	1 Year MCLR+ 70 bps, ER:8.85
Others	RG-1, 2,3	1 Year MCLR+ 50 bps, ER:8.65	1 Year MCLR+ 65 bps, ER:8.80
	RG-4, 5, 6	1 Year MCLR+ 60 bps, ER:8.75	1 Year MCLR+ 80 bps, ER:8.95

B. MAXGAIN - FLOATING INTEREST CARD RATE:

I. Loans Above Rs 20.00 Lacs & Up to Rs 30.00 Lacs

(1 Year MCLR: 8.15%)

		Revised Interest Rate	
		Salaried Borrowers (%):	Non-Salaried Borrowers (%):
Women	LTV ≤ 80	1 Year MCLR+ 15 bps, ER:8.30	1 Year MCLR+ 35 bps, ER:8.50
	LTV > 80	1 Year MCLR+ 25 bps, ER:8.40	1 Year MCLR+ 45 bps, ER:8.60
	and <u>< 9</u> 0		
Others	LTV ≤ 80	1 Year MCLR+ 20 bps, ER:8.35	1 Year MCLR+ 40 bps, ER:8.55
	LTV > 80	1 Year MCLR+ 30 bps, ER:8.45	1 Year MCLR+ 50 bps, ER:8.65
	and \leq 90		

II. MAXGAIN-LOANS ABOVE RS 30 LACS & Up to RS 75 LACS

(1 Year MCLR: 8.15%)

		Revised Interest Rate	
		Salaried Borrowers (%):	Non-Salaried Borrowers (%):
Women	RG-1, 2,3	1 Year MCLR+ 45 bps, ER:8.60	1 Year MCLR+ 65 bps, ER:8.80
vv omen	RG-4, 5, 6	1 Year MCLR+ 55 bps, ER:8.70	1 Year MCLR+ 75 bps, ER:8.90
Others	RG-1, 2, 3	1 Year MCLR+ 50 bps, ER:8.65	1 Year MCLR+ 70 bps, ER:8.85
Officis	RG-4, 5, 6	1 Year MCLR+ 60 bps, ER:8.75	1 Year MCLR+ 80 bps, ER: 8.95

III. MAXGAIN-LOANS ABOVE RS 75 LACS & UPTO RS 3 CRS- FLOATING RATE:

(1 Year MCLR: 8.15%)

		Revised Interest Rate	
		Salaried Borrowers (%):	Non-Salaried Borrowers (%):
Women	RG-1, 2,3	1-year MCLR + 60 bps, ER:8.75	1 Year MCLR+ 80 bps, ER:8.95
	RG-4, 5, 6	1 Year MCLR+ 70 bps, ER: 8.85	1 Year MCLR+ 90 bps, ER:9.05
Others	RG-1, 2, 3	1 Year MCLR+ 65 bps, ER: 8.80	1 Year MCLR+ 85 bps, ER:9.00
	RG-4, 5, 6	1 Year MCLR+ 75 bps, ER: 8.90	1 Year MCLR +95 bps, ER:9.10

IV. <u>MAXGAIN-LOANS ABOVE RS 3 CRS- FLOATING RATE</u>: will be available to existing Home Loan customers only for switch over of their Home Loan accounts from Base Rate/SBAR/Higher interest rate linked to MCLR to the current Floating Interest card rate linked 1-year MCLR.

		Revised Interest Rate	
		Salaried Borrowers (%):	Non-Salaried Borrowers (%):
Women	RG-1, 2,3	1 Year MCLR+ 95 bps, ER:9.10	1 Year MCLR+ 115 bps, ER:9.30
	RG-4, 5, 6	1 Year MCLR+ 105 bps, ER: 9.20	1 Year MCLR+ 125 bps, ER:9.40
Others	RG-1, 2, 3	1 Year MCLR+ 100 bps, ER: 9.15	1 Year MCLR+ 120 bps, ER:9.35
	RG-4, 5, 6	1 Year MCLR+ 110 bps, ER: 9.25	1 Year MCLR+130 bps, ER:9.45

C. HOME TOP UP LOANS: CARD RATES:

I. INSTA HOME TOP UP LOAN: (1 Year MCLR: 8.15%)

	Revised Interest Rate		
Insta Home Top Up Loan	100 bps above 1-year MCLR, ER: 9.15%, irrespective of Ris		
(Rs.1 lac to Rs.5 lacs)	Grades, gender and occupation.		

II. HOME TOP UP LOANS (other than Insta Home Top Up Loans) WITHOUT EXTENSION OF MORTGAGE ON HOUSE PROPERTY:

Particulars	Salaried	Non- Salaried
Term Loan	1-year MCLR+ 100 bps, ER: 9.15	1-year MCLR+ 150 bps, ER: 9.65
(Upto Rs 5.00 lacs)		

III. SMART HOME TOP-UP LOAN:

(1 Year MCLR: 8.15%)

Particulars	Salaried	Non-Salaried
Term Loan	1-year MCLR+100 bps, ER 9.15	1-year MCLR+150 bps, ER: 9.65
Overdraft	1-year MCLR+150 bps, ER 9.65	1-year MCLR+200 bps, ER 10.15

IV. HOME TOP UP LOANS (other than Insta Home Top Up Loans) WITH EXTENSION OF MORTGAGE ON HOUSE PROPERTY:

(1 Year MCLR: 8.15%)

Home Top-up Term Loan		
Risk	Revised Interest Rate	
Grade	Salaried Borrowers (%):	Non-Salaried Borrowers (%):
1, 2, 3	1 Year MCLR+ 45 bps, ER: 8.60	1 Year MCLR+ 60 bps, ER: 8.75

Above Rs	4, 5, 6	1 Year MCLR+ 55 bps, ER: 8.70	1 Year MCLR+ 70 bps, ER: 8.85
5 lacs and			
upto Rs.			
20lacs			
Above	1, 2, 3	1 Year MCLR+ 65 bps, ER: 8.80	1 Year MCLR+ 80 bps, ER:8.95
Rs.20lacs			
and up to	4, 5, 6	1 Year MCLR+ 75 bps, ER: 8.90	1 Year MCLR+ 90 bps, ER: 9.05
Rs.1crore			_
A 1	1 2 2	177 NOVE 071 ED 000	111 NGV D. 100 L. ED. 0.17
Above	1, 2, 3	1 Year MCLR+ 85 bps, ER: 9.00	1 Year MCLR+ 100 bps, ER: 9.15
Rs.1 crore	4, 5, 6	1 Year MCLR+ 95 bps, ER: 9.10	1 Year MCLR+ 110 bps, ER: 9.25
and up to			
Rs.2crores	1 2 2	120 L ED 0.45	1451 ED 0.00
Above	1, 2, 3	1 Year MCLR+ 130 bps, ER: 9.45	1 Year MCLR+ 145 bps, ER: 9.60
Rs.2 crores	4, 5, 6	1 Year MCLR+ 140 bps, ER: 9.55	1 Year MCLR+ 155 bps, ER: 9.70
and up to		• /	• /
Rs.5crores			
Above	1, 2, 3	1 Year MCLR+ 250 bps, ER: 10.65	1 Year MCLR+ 275 bps, ER:10.90
Rs.5 crores	4, 5, 6	1 Year MCLR+ 300 bps, ER: 11.15	1 Year MCLR+325 bps, ER:11.40

HOME TOP UP TERM LOANS (other than Insta Home Top Up Loans) WITH EXTENSION OF MORTGAGE ON HOUSE PROPERTY ABOVE RS 5 CRORES: will be available to existing Home Loan customers only for switch over of their Home Loan accounts from Base Rate/SBAR/Higher interest rate linked to MCLR to the current Floating Interest card rate linked 1-year MCLR.

	Home Top-up Overdraft			
	Risk	Revised Interest Rate		
	Grade	Salaried Borrowers (%):	Non-Salaried Borrowers (%):	
Overdraft	1, 2, 3	1 Year MCLR+ 135 bps, ER: 9.50	1 Year MCLR+ 150 bps, ER: 9.65	
above Rs				
20 lacs and	4, 5, 6	1 Year MCLR+ 145 bps, ER: 9.60	1 Year MCLR+ 160 bps, ER: 9.75	
up to Rs 1				
crore				
Overdraft	1, 2, 3	1 Year MCLR+ 160 bps, ER: 9.75	1 Year MCLR+ 175 bps, ER: 9.90	
above Rs.1	4, 5, 6	1 Year MCLR+ 170 bps, ER: 9.85	1 Year MCLR+ 185 bps, ER: 10.00	
crore and		_		
up to Rs.2				
crores				
Overdraft	1, 2, 3	1 Year MCLR+ 170 bps, ER: 9.85	1 Year MCLR+ 185 bps, ER:10.00	
above Rs.2	4, 5, 6	1 V MOV D . 190 kmg ED. 0.05	1 V MOI D : 100 kmg ED:10.05	
crore		1 Year MCLR+ 180 bps, ER: 9.95	1 Year MCLR +190 bps, ER:10.05	

HOME TOP UP OVERDRAFT LOANS (other than Insta Home Top Up Loans) WITH EXTENSION OF MORTGAGE ON HOUSE PROPERTY ABOVE RS 2 CRORES: will be available to existing Home Loan customers only for switch over of their Home Loan accounts from Base Rate/SBAR/Higher interest rate linked to MCLR to the current Floating Interest card rate linked 1-year MCLR

Pricing of home loans have already been migrated on Risk Scoring Model. Similarly, Pricing of **SBI Realty Loans** will be migrated on Risk Scoring Model of Home Loan. Interest Rate structure for SBI Realty Loan will be as under:

(a) For First Five Years:

1. For Loan up to Rs 30 lacs-Floating

(1-Year MCLR: 8.15%)

Salaried	Women	1-year MCLR+ 70 bps, ER: 8.85
	Others	1-year MCLR+ 75 bps, ER: 8.90
Non- Salaried	Women	1-year MCLR+ 80 bps, ER: 8.95
	Others	1-year MCLR+ 85 bps, ER: 9.00

2. For Loan Above Rs 30 lacs up to Rs 75 lacs-Floating

(1-Year MCLR: 8.15%)

Salaried	Women	RG 1-3	-3 1-year MCLR+ 80 bps, ER: 8.95	
		RG 4-6	1-year MCLR+ 85 bps, ER: 9.00	
	Others	RG 1-3	1-year MCLR+ 85 bps, ER: 9.00	
		RG 4-6	1-year MCLR+ 90 bps, ER: 9.05	
Non- Salaried	Women	RG 1-3	1-year MCLR+ 90 bps, ER: 9.05	
		RG 4-6	1-year MCLR+ 95 bps, ER: 9.10	
	Others	RG 1-3	1-year MCLR+95 bps, ER: 9.10	
		RG 4-6	1-year MCLR+100 bps, ER:9.15	

3. For Loan Above Rs 75 lacs-Floating				
			(1-Year MCLR: 8.15%)	
Salaried	Women	RG 1-3	1-year MCLR+ 90 bps, ER: 9.05	
		RG 4-6	1-year MCLR+ 95 bps, ER: 9.10	
	Others	RG 1-3	1-year MCLR+ 95 bps, ER: 9.10	
		RG 4-6	1-year MCLR+100 bps, ER: 9.15	
Non- Salaried	Women	RG 1-3	1-year MCLR+100 bps, ER: 9.15	
		RG 4-6	1-year MCLR+105 bps, ER: 9.20	
	Others	RG 1-3	1-year MCLR+105 bps, ER: 9.20	
		RG 4-6	1-year MCLR+110 bps, ER: 9.25	

Risk Scoring Model of Home Loan will be used for sanction of SBI Realty loans as well.

- (b) Interest rate beyond 5 years: In case the construction of house is not completed, and a completion certificate is not submitted by borrowers within the stipulated period of 5 years from the date of first disbursement, interest rate structure for new loans sanctioned w.e.f 19th October 2018 (Cir No. NBG/RE, H&HD-HL/33/2018-19 dated 19th October 2018) will be as under:
 - 1. **For Salaried Borrower and Loans up to Rs 30.00 Lacs:** 385 bps above one-year MCLR, ER: **12.00% p.a.**
 - 2. For Non-Salaried Borrower and Loans up to Rs 30.00 Lacs:_395 above one-year MCLR, ER: 12.10% p.a.
 - 3. For loans more than Rs 30.00 lacs and customers falls under category of RG 1,2,3: 385 above one-year MCLR, ER: 12.00% p.a.
 - 4. For loans more than Rs 30.00 lacs and customers falls under category of RG 3,4,5: 395 above one-year MCLR, ER: 12.10% p.a.

Product	Revised Interest	Ra	ate	
CRE Home Loan	A premium of 50 bps over and above the interest rate applicable to Home Loan (TL/Maxgain) will be charged.			
Earnest Money Deposit Scheme	3.40% above 1 Year MCLR, Effective Rate 11.55 % (1-Year MCLR=8.15%).			
Tribal Plus Scheme	10 bps above home loan floating card interest rates are applicable			
CRGFT Scheme	10 bps above home loan floating card interest rates are applicable			
Reverse Mortgage Loan	For Public SBI Pensioners	10	year MCLR+2.00%, effective rate 0.15% p.a. year MCLR+1.00%, effective rate 15% p.a.	
Personal Loan Against Property (P-LAP) i) Salaried (where more than 50% of NMI is coming from salary income) and Non-Salaried (where more than 50% of NMI is coming from Business/ Profession or rental income income), If the residential property is self-Occupied Personal Loan Against Property (P-LAP) ii) Salaried (where more than 50% of NMI is coming from salary income), If the residential property is not self-Occupied/ commercial property			Up to Rs. 1 cr & up to Rs. 2 crs. Up to Rs. 1 cr & up to Rs. 2 crs.	1-year MCLR+1.75%, effective rate 9.90% p.a. 1-year MCLR+ 2.25%, effective rate 10.40% p.a. 1-year MCLR+1.85%, effective rate 10.00% p.a. 1-year MCLR+ 2.35%, effective rate 10.50% p.a.
Personal Loan Against Property (P-LAP) iii) Non-Salaried Salaried (where more than 50% of NMI is coming from Business/ Profession or rental income income), If the residential property is not self-Occupied/ commercial property Personal Loan Against Property (P-LAP) iv) Salaried and Non-Salaried Salaried (where			Up to Rs. 2 crs Above Rs 2 crs and Up to Rs 7.5 crs	1-year MCLR+ 2.40%, effective rate 10.55% p.a. 1-year MCLR+ 2.60%, effective rate 10.75% p.a.
more than 50% of NMI is coming from Business/ Profession or rental income income), If the residential property is not self-Occupied/ commercial property			3.3	1310 1911 0 70 p.a.

SBI Bridge Home Loan	For First year:
3bi bilage Home Loan	2.45% above 1-year MCLR, current effective rate 10.60%
	p.a. During second year:
	3.45% above 1-year MCLR, current effective rate 11.60%
	p.a.
	The interest rate in the account will be automatically reset at
	the end of first year from the date of first disbursement on
	the basis of prevailing one-year MCLR as on the date of
	reset.
SBI Privilege and Shaurya	(a) Where check-off facility is provided by the Government
Schemes	Department / Defense Establishment under tie-up with our
	Bank –
	4) For Loon we to Do 20 loos.
	1) For Loan up to Rs 30 lacs:
	Interest rate applicable to women will be applicable
	to men/others also after taking into consideration the
	rate applicable based on the LTV Ratio
	rate applicable based on the ETV Natio
	2) For Loan Above Rs 30 lacs:
	Interest rate applicable to women will be applicable
	to men/others also after taking into consideration the
	rate applicable based on the Risk Grade and limit.
	(b) Where check-off facility is not available—
	Interest rates as applicable to others category will be
	applicable after taking into consideration the LTV Ratio, Risk
	Grade, gender and limit.